

# A premium high speed connectivity service for business customers

## High Speed Access service from Bell Wholesale

Internet access is critical for any business to communicate, conduct online transactions and connect with key suppliers and customers.

Because of its high reliability in delivering Internet access, DSL penetration in the high speed internet market has become extensive – creating large opportunities for Service Providers (SPs).

Bell Wholesale has the most extensive DSL footprint in Québec and Ontario offering Internet SPs and their customers the ability to benefit from this coverage.

### Solution

High Speed Access (HSA) service from Bell Wholesale is a premium service designed for business clients with higher-end network needs. Bell's HSA delivers an end-to-end Ethernet LAN-based solution to your end users.

HSA enables SPs to offer high speed Internet access using existing telco lines, while increasing market share within specific access markets.

Our fibre-to-the-node services enable you to offer end users more flexibility to choose the access that best meets their needs.

HSA also adds DSL to an SP's portfolio, making it a strategic building block in developing and SPs value-added business.

### Features

- Service delivered over a single dedicated Permanent-Virtual-Circuit (PVC)
- Up to 16 Mbps downstream and 800 Kbps upstream
- Enables static IP addressing
- Includes the installation and testing by a qualified Bell technician
- Includes an option to have Bell-supplied modem or choice to use customer provided devices
- HSA pricing offers lower rates as you increase the size of your end-user base, providing additional incentives to grow

### Benefits

- Service targets the unique requirements of your business end-users
- Service does not tie up your end-user's phone line
- Fast response time enhances the internet surfing experience
- Unlike cable, a dedicated loop prevents degraded performance when more users are online at the same time

### Value-added service

To create the best possible experience for your customer, Bell Wholesale provides a full installation service for your business end users.

With this service, a Bell-qualified technician will perform the installation at your end-user's location. This will help ensure your customers have the Internet connectivity they need when they want it.

### About Bell Wholesale

Bell Wholesale provides national and international clients industry-leading voice, broadband and IP wholesale solutions from across Canada and from key points in the United States.

We understand the needs of our clients who come from a variety of markets: inter-exchange carriers, local exchange carriers, wireless service providers, resellers, Internet Service Providers, telcos and cablecos.

Our comprehensive portfolio of wholesale products and services demonstrates our commitment to providing solutions that will help your customers grow their business and enable their success.

For more information visit [wholesale.bell.ca](http://wholesale.bell.ca)

